

iCAT

Sample Survey Questions

How would you rate the Board's capacity to raise funds for the organization? Board members...

	Low	Medium	High	I don't know
Motivate and incentivize each other to raise money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Know how to raise money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the data and information they need to raise money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the time and resources they need to raise money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have a lot of experience successfully raising money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

How would you rate the organization's capacity to raise funds from corporate, foundation and governmental funders? People in our organization...

	Low	Medium	High	I don't know
Hold each other accountable for raising this money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Know how to write grants	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Know how to nurture relationships with corporate, foundation and governmental funders	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the data and information they need to effectively raise this money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

How would you rate the organization's capacity in the following areas? We have enough people in our organization with a lot of experience successfully...

	Low	Medium	High	I don't know
Writing grants	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Soliciting money from corporate, foundation and governmental funders	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Soliciting money from individuals	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

How would you rate the organization's capacity to raise funds from individuals? People in our organization...

	Low	Medium	High	I don't know
Support and hold each other accountable for raising this money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Know how to solicit donations from individual donors	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Know how to cultivate individual donor relationships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the data and information they need to effectively raise this money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the time and resources they need to effectively raise this money	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

How would you rate the organization's capacity to do effective marketing and sales? In our organization, people...

	Low	Medium	High	I don't know
Motivate and incentivize each other to support marketing and sales efforts	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Know how to conduct marketing and sales efforts	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have enough data and information to conduct marketing and sales efforts	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have enough time and resources to conduct marketing and sales efforts	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

How would you rate the organization's capacity to do effective marketing and sales?

	Low	Medium	High	I don't know
We have enough people with a lot of experience conducting marketing and sales efforts	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

How would you rate the organization's capacity to develop and engage effective partnerships with other organizations? Leaders...

	Low	Medium	High	I don't know
Motivate and incentivize each other to develop and engage in partnerships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Know how to develop and engage in partnerships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the data and information to develop and engage in partnerships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the time and resources to develop and engage in partnerships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have a lot of experience successfully developing effective partnerships	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

How would you rate the organization's capacity to raise funds for the organization? Staff...

	Low	Medium	High	I don't know
Motivate and incentivize each other to engage in fundraising	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hold each other accountable for fundraising	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Know how to fundraise	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the data and information to fundraise effectively	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Have the time and resources to fundraise effectively	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Our organization...

	Low	Medium	High	I don't know
Has enough staff dedicated to effective fundraising	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Has the financial resources we need to effectively fundraise	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Does the organization have a strategic plan?

- Yes
- No
- I don't know

How would you rate the board's capacity to provide effective oversight of the strategic plan's implementation? The Board...

	Low	Medium	High	I don't know
Motivates and incentivizes leaders to develop and make progress on strategic plan implementation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Knows how to conduct, support and hold leaders accountable for strategic plan implementation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Has the data and information they need to conduct, support and hold leaders accountable for strategic plan implementation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Has the time and resources they need to conduct, support and hold leaders accountable for strategic plan implementation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

How would you rate the organization's capacity to effectively manage its facilities and space? In our organization, we have enough people...

	Low	Medium	High	I don't know
Who incentivize each other to manage our facilities and space effectively	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Who know how to manage our facilities and space effectively	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
With a lot of experience successfully managing our facilities and space effectively	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Our organization...

	Low	Medium	High	I don't know
Has enough data and information to manage our facilities and space effectively	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Has enough tools and resources to manage our facilities and space effectively	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>